

December 19, 2017

TO OUR UL/FM PRODUCT DISTRIBUTORS

Re: Price Increase Applying to
UL/FM Products
Effective: February 19, 2018

Mueller Co. continues to invest responsibly in improving employee safety, managing our environmental impact and reducing lead-times. In order to maintain service levels, and offset the rising costs of materials, labor, and freight expenses, we are announcing a price increase for our iron products effective Monday, February 19, 2018. This price increase will be accomplished by a discount reduction as listed below.

Iron Products:

Change:

All – UL/FM Dry Barrel Fire Hydrants	3 point discount reduction
All – UL/FM 2”-24” Resilient Wedge (RW) Gate Valves	3 point discount reduction
All – UL/FM Double Disc (DD) Gate Valves	3 point discount reduction
All – UL/FM RW and DD Tapping Valves	3 point discount reduction
All – UL/FM Iron Tapping, & Split Repair Sleeves, & Crosses	3 point discount reduction
All – UL/FM Cut-In Sleeves and Valves	3 point discount reduction
All – UL/FM Indicator Posts	3 point discount reduction
All – Hydrant Extension and Repair Kits	2 point discount reduction
All – Repair Parts	3 point discount reduction
All – UL/FM Check Valves	2 point discount reduction

The price change will be implemented as follows:

1. New discounts will apply to all orders received on or after February 19, 2018.
2. Material covered in fixed price contracts will be price protected. Quotes to contractors will not be price protected.
3. Orders received on or prior to February 16, 2018 with no shipping restrictions will be price protected.
4. Orders received with release dates beyond February 16, 2018 will be entered at the new price.

Your Sales Representative will be in contact with you prior to the effective date to review these increases and to answer any questions you may have.

Shailesh Patel
Director - Product Management